

## **Presentations by Ray W. Frohnhoefer**

“Estimation Overview”/“Estimation at Siebel”, Multiple 2002 for Siebel Systems

“Scope Management”, 10/05/2002, PMP Exam Prep Class for PMI, San Diego

“Professional Responsibility”, 6/13/2003, PMI, San Diego Breakfast Meeting

“Project Planning and Scheduling”, 6/21/2003, PMI, San Diego Professional Development Day

“Estimating Enterprise Software Implementations”, September 2003, PMI North American Congress; November 2003, Independent Computer Consultants Assoc. of So. California; March 19, 2003, PMI, San Diego

“Gathering and Managing Business Requirements”, January 2005, PMI, San Diego

“Beyond Member Surveys: The Project Success Survey”, September 2005, PMI North American Congress

“Membership: Retain and Gain!” October 2006 PMI North American Leadership Institute Meeting, Seattle, Washington (with Nathaniel Quintana)

"The Shared Responsibility of Quality Member Data", 2008, PMI Region 7 Leadership Meeting

"Governance Made Easy with the Component Operations Manual", October 2009, PMI NA Leadership Institute Meeting (with Richard Polendey)

"Association Governance: Creating a Roadmap to Resolution", October 2010, PMI NA Leadership Institute Meeting (with PMI's Community Development Governance Committee)

"Conflict Resolution and Mediation Skills for PMI Leaders", March 2011, PMI 2011 Leadership Institute Master Class and May 2011, PMI 2011 EMEA Leadership Institute Meeting, Dublin Ireland

"Transitioning from an Operational to a Strategic Board", October 2011, PMI 2011 NA Leadership Institute Meeting, Dallas, Texas (with Maria Matyiku, Johnny Mo, Jorge Valdes Garciatorres)

“Finance Chapter Role Study”, October 2011, PMI 2011 NA Leadership Institute Meeting, Dallas, Texas (with SoHyun Kang)

"Transition & Succession Planning Framework: A Chapter Leader's Introduction", May 2012, PMI 2012 EMEA Leadership Institute Meeting, Marseilles France, October 2012; PMI 2012 NA Leadership Institute Meeting, Vancouver Canada; April 2013, PMI Region 7 Summit; July 2013, PMI 2013 AP Leadership Institute Meeting, Singapore; October 2013, PMI NA Leadership Institute Meeting (with Doug Orlando, Simona Bonghez)

“Student Success Dashboard: Most Innovative Product Presentation”, UCSD CONNECT, September 2012

“Student Success Dashboard: Built on Innovation”, Submitted for CODiE Best K-12 Enterprise Solution, December 2012

“Chapter Collaboration 402: A Hitchhiker’s Guide to the PMI Galaxy”, April 2013, Region 7 Summit, San Jose, California

"Collaborating for Student Success", May 2013, Puget Sound ESD eLearning Showcase

"Fiduciary Responsibilities for Chapter Board Members", July 2013, PMI (with Chris Lepine)

"Defining Success in the First 90 Days", October 2013, PMI NA Leadership Institute Meeting, New Orleans, LA

"Risk", February 2014, PMI-SD North County Breakfast Meeting, Carlsbad, CA

“Risk Assessment Framework for Chapter Leaders”, March 2014, Region 7 Summit, Las Vegas Nevada

“Conflict Resolution and Mediation Skills for PMI Leaders”, March 2014, Region 7 Summit, Las Vegas Nevada

“Conflict Resolution and Mediation Skills for Project Leaders, June 2014, PMI San Diego 2PDU Event, San Diego, CA

"Requirements/Agile", September 2014, PMI-SD North County Breakfast Meeting, Carlsbad, CA

“Risky Business! A Risk Assessment Framework for Project Leaders”, June 2014, PMI Orange County Advanced Topics Seminar, Costa Mesa, CA

“Conflict Resolution Skills for Project Leaders”, March 2015, PMI Orange County Advanced Topics Seminar, Costa Mesa, CA

"Problem Solving and Decision Making", April 2015, PMI-SD North County Breakfast Meeting, Carlsbad, CA

“The Future of the Profession”, April 2015, UCSD Extension (Jim Franklin’s Project Management Essentials class)

“Divided We Fail: Successfully Managing Organizational Conflict”, October 9, 2015, California Southern University Master Lecture Series

“Careers in Business Analysis and Project Management”, March 22, 2016, UCSD Extension for UCSD-TV Career Channel (premiering April 25)

“5 PM Emerging Trends You Need to Know”, September 10, 2016, Building Leaders for Business, PMI-OC Personal Development Day

“Divided We Fail: Successfully Managing Organizational Conflict”, September 23, 2016, PMI North America Leadership Institute Meeting, San Diego, CA

“The Importance of Good Requirements in FinTech: Maximizing Project Value”, May 14, 2018, Accounting Day